

DATA CENTRE

BREATHE EASY

We all know the importance of a company's data centre: if your data is the lifeblood of your business, then your data centre is its heart.

But for many organisations, the pressures on their IT infrastructure are mounting. In particular, the cost of maintaining the appropriate physical environment for IT systems is becoming more challenging. Issues such as security, costs of power, reliability of cooling systems and real estate costs are very real pressures for many of today's businesses.

Nowadays, in the light of data security and energy consumption issues, data centres are a hot topic, with a growing trend for outsourcing. Recently, this has become an area of focus for medium- and corporate-sized businesses, many of whom are outgrowing their data centre capacity, or are relocating and are questioning the benefits of building another server room. Either way, it's worth giving some thought to your data centre provision. We can help you do that in an informed way.

Indicium operates world-class data centre facilities at Global Switch and Equinix that can take this management, cost and risk overhead away for most businesses. Indicium's facility is a world-class Tier 3 data centre facility on the CBD fringes that can provide a robust N+1 scalable data centre to house or co-locate your valuable IT equipment.

Indicium's certified engineers can also take away much of IT's administrative and 24x7 support tasks through its 'Smart Hands' service. Our proximity to the data centre means that we can respond to any equipment issues in the data centre quickly and expertly.

Breathe Easy, knowing your IT equipment is located in a world-class facility.

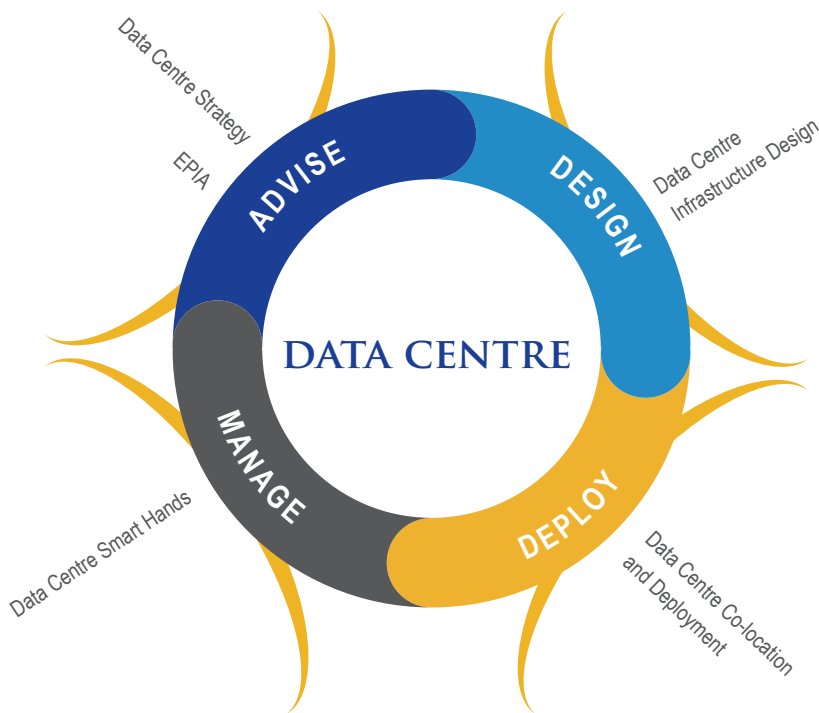
Specifications

- Highly secure environment
- Redundant power and cooling infrastructure
- 24/7 monitoring and secure access
- Availability of high-speed connectivity
- Very Early Smoke Detection Alarm (VESDA)
- Shared Uninterruptible Power Supply (UPS) via battery system and back-up generator
- Fire Alarm system, above and below floor
- External common area access control and CCTV systems
- Room Air Conditioning Units (RACU) to maintain room environment
- Leak-detection sensors below RACU's
- Central Systems Building Management Systems (BMS)

THE INDICIUM APPROACH

Indicium Technology Group provides a cyclical approach to delivering technology solutions to ensure all client needs – from strategy to management – are met, and that the proactive management of technology systems can inform further strategic improvement.

Indicium splits its delivery approach into the logical order of the client's need: Advise (on strategy), Design, Deploy and Manage. The entire approach is delivered with experienced strategic insight, proven methodologies and professional project management toolsets that collectively deliver best-in-class solutions.



ADVISE

DATA CENTRE STRATEGY REVIEW

Whether you plan to keep your data in-house, or are considering the benefits of outsourcing, creating a plan to house your business-critical data is essential. Whatever your plans for your business's future, we can help build a Data Centre roadmap to help you get there.

Our Data Centre Strategy review helps you to:

- understand your business's real data needs, including any plans for disaster recovery
- assess possible technical solutions including consolidation plans
- draft an effective data centre strategy tailored to your needs, including data storage, power and cooling requirements as well as connectivity and security.

Here at Indiciium we have years of Data Centre experience for mid-market corporate businesses. Our customised approach will help you work out a tailored plan to meet your exact needs, rather than trying to squeeze into a one-size-fits-all solution. And as always, our vendor impartiality means you can rely on us for honest, impartial information and advice.

Breathe Easy, knowing you're making an informed choice.

(EPIA) ENERGY PROFICIENCY IMPACT ANALYSIS

For many businesses, the energy efficiency of their IT environment is a constant challenge.

Of course it's an easy problem to solve if you're starting from scratch, but most businesses have already invested in their data centre infrastructure. So how can you increase your energy efficiency and reduce your power consumption, saving money and boosting your green credentials in the process?

We can work with you to develop your Green IT Strategy, with a power consumption assessment that forms part of your data centre strategy.

Using our EPIA Tools and applying our methodology, and taking into account your present and future data storage, power and cooling requirements, we can help you to identify sustainable IT practices to help minimise your energy demands. We will also help you evaluate the benefits by factoring in the lower IT and energy costs associated with your reduced energy consumption.

Breathe Easy, knowing you have your Green IT strategy all sewn up.

DESIGN

DATA CENTRE INFRASTRUCTURE DESIGN

So you've worked out what you want to achieve from your Data Centre. But you're not sure exactly how to get there, how long it will take or how much it will cost.

Our Data Centre design service gives you the answers to all these questions and more, turning your strategy into well thought-through technical specs designed to deliver optimum performance at minimum cost. We help you to arrive at realistic cost and effort calculations, giving you clarity about the scope of the work required and putting you firmly in the driver's seat.

Because we speak your language – as well as ours – we can easily translate your business needs into detailed technical requirements for your Data Centre and supporting services, designed to meet your business goals and fit perfectly with your overall IT strategy, not just today but in the future too. This includes incorporating your communications requirements and corporate-grade internet needs in the one design.

Because we have years of Data Centre experience, you can rely on our certified engineers and data centre specialists to ensure your solution is a thoroughly thought-through one. And because of the breadth of services we offer, you know you're getting advice from someone who understands the full scope of your IT picture, rather than just solving your Data Centre issues in a vacuum.

Breathe Easy, knowing your Data Centre is designed with you in mind.

DEPLOY

DATA CENTRE CO-LOCATION AND DEPLOYMENT

So it's D-Day, and you've decided to implement your new Data Centre infrastructure. Our highly experienced technical engineers and project managers can get the job done efficiently and skilfully, with minimised risk and downtime to your organisation.

Here at Indiciium we have years of experience of all stages of the implementation process. This could include anything from building the physical infrastructure of your data centre to managing telcos and cable suppliers: simply put, we can get involved as much or as little as you need us to.

Indiciium's experience and track record in deploying Data Centres means that you can rely 100% on our certified engineers and data centre specialists to ensure your Data Centre delivers exactly what you need and launches on time and on budget.

Breathe Easy, knowing your Data Centre is delivered the way it should be.

MANAGE

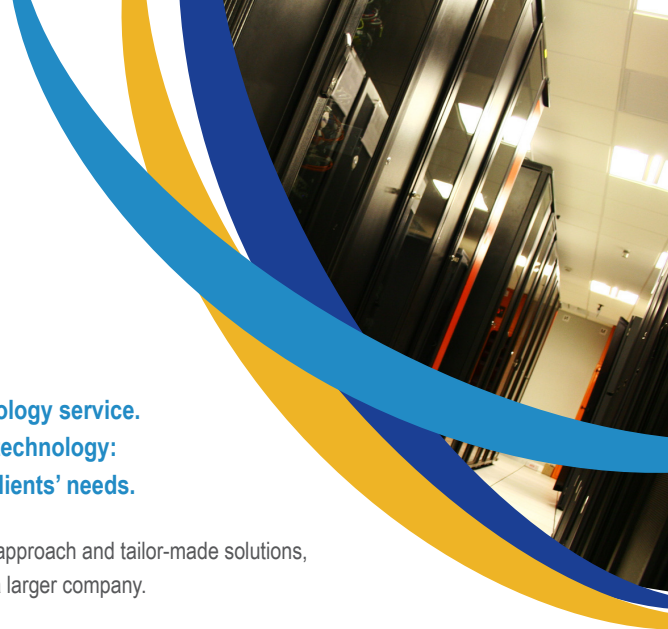
DATA CENTRE 'SMART HANDS'

We all know fast reaction times are vital when it comes to dealing with data problems. Our 'Smart Hands' data centre service ensures there's someone on hand to respond immediately to your data needs, 24 hours a day, 7 days a week. Simple as that.

Not only does this mean you get an instant response to any problems which crop up – minimising risk and downtime to your business – but it also means you don't need to worry about day-to-day maintenance, such as tape changes and back-ups. Which means your engineers and IT staff are left free to focus on the things which really help your business grow.

Here at Indiciium we have over 11 years' experience in proactively managing our clients' technology platforms. We have an in-house team of certified support technicians and engineers who can provide a round-the-clock data centre presence, so you always have someone there to handle routine support and maintenance, as well as being on hand to respond quickly to emergency situations.

Breathe Easy, knowing that we will respond instantly to support your data centre infrastructure.



ABOUT INDICIUM

Here at Indicium we provide our clients with a seamless end-to-end technology service. We work tirelessly to bridge the gap between the worlds of business and technology: developing, delivering and maintaining the best IT solutions to meet our clients' needs.

We specialise in mid-market corporate businesses who come to us for our independent approach and tailor-made solutions, rather than an off-the-shelf, one-size-fits-all solution which has often been designed for a larger company.

We approach our clients' challenges in the following way:

1. **Advise:** advice and planning to help our clients come up with an IT strategy that delivers on all their strategic requirements.
2. **Design:** translating strategic plans into technical specs which work seamlessly.
3. **Deploy:** sourcing and procuring the best materials and equipment for the job at the best price; building, testing, and implementing with our team of project managers and certified engineers.
4. **Manage:** outsourced management and proactive support of our clients' systems, to ensure everything runs like clockwork, 24/7.

We now also offer Cloud-based managed technology services, meaning that our clients benefit from infrastructure **and** data centre services, all under one roof.

We have over 40 partners across Australia and New Zealand, all of whom share our commitment to delivering the best ICT solutions. We're proud to be 100% vendor-independent, which means our clients get honest, impartial advice, and solutions that fit their needs, rather than our targets.

MORE INFORMATION

For more information on how we can assist and show you how our Data Centre Services could help your business today, telephone us on **02 9818 0800** or **03 9863 1000**, email us at sales@indicium.com.au or visit us on the web at www.indicium.com.au.

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